

RHINOAG

YEAR AROUND BOOKING PROGRAM | 2018



THE PROGRAM THAT'S **ALWAYS** IN SEASON



PLATINUM CASH

UNITS	TRADE DISCOUNT	ADDITIONAL DISCOUNT	CASH DISCOUNT	MULTIPLIER	DELIVERY	TERMS FROM INVOICE DATE
RHINO PRODUCTS	20%	22%	2%	0.61152	Immed.	(Next 10th Prox)

Any and every \$50,000 order qualifies!

\$30,000 | BRONZE LEVEL

UNITS	TRADE DISCOUNT	ADDITIONAL DISCOUNT	MULTIPLIER	DELIVERY	TERMS FROM INVOICE DATE
RHINO PRODUCTS	20%	12%	0.704	Immed.	4 Months (Next 10th Prox)
QUICKE LOADERS	20%	22%	0.624	Immed.	4 Months (Next 10th Prox)

Orders at 1st Net. Prices are those in effect at time of order.

\$50,000 | SILVER LEVEL

UNITS	TRADE DISCOUNT	ADDITIONAL DISCOUNT	MULTIPLIER	DELIVERY	TERMS FROM INVOICE DATE
RHINO PRODUCTS	20%	15%	0.680	Immed.	6 Months (Next 10th Prox)
QUICKE LOADERS	20%	22%	0.624	Immed.	6 Months (Next 10th Prox)

Orders at 1st Net. Prices are those in effect at time of order.

\$90,000 | GOLD LEVEL

UNITS	TRADE DISCOUNT	ADDITIONAL DISCOUNT	MULTIPLIER	DELIVERY	TERMS FROM INVOICE DATE
RHINO PRODUCTS	20%	20%	0.640	Immed.	9 Months (Next 10th Prox)
QUICKE LOADERS	20%	22%	0.624	Immed.	9 Months (Next 10th Prox)

Orders at 1st Net. Prices are those in effect at time of order.

\$125,000 | BTL LEVEL

UNITS	TRADE DISCOUNT	ADDITIONAL DISCOUNT	MULTIPLIER	DELIVERY	TERMS FROM INVOICE DATE
RHINO PRODUCTS	20%	22%	0.624	See Below	11 Months (10th Prox)
QUICKE LOADERS	20%	22%	0.624	Immed.	11 Months (10th Prox)

Orders at 1st Net. Prices are those in effect at time of order.

BTL SHIPMENTS & DATING	DELIVERY	% OF ORDER
Eligible products under the Born To Lead "BTL" Program will receive dating terms with final due dates according to the quarter in which they were shipped. One-half of the order must be slated for immediate delivery.	Immediate	50%
	1st Following Qtr	25%
	2nd Following Qtr	25%
At the BTL level, at least half of dealer's qualifying order volume will be subject to immediate shipment. (2018) BTL dealer may specify up to 25% of total qualifying order to be shipped in each of the following two quarters from the order date. Orders that are specified for those Quarters will not be shipped early without dealer approval. Within the requested Quarter, orders may be shipped at company convenience. BTL orders specified for future delivery are considered firm. Dealer agrees to 10% restocking charge on any cancelled order. Qualifying Dealerships can request the balance of the initial or future replacement order shipments up to 90 days away.		

2018 YEAR AROUND PROGRAM 2018 HIGHLIGHTS

QUALIFYING PERIOD

January 1, 2018 to December 31, 2018.

CALENDAR YEAR BOOKINGS

2018 bookings will determine the 2019 discount structure for the entire year.

DATING TERMS

Up to (11) months from date of invoice.

TERMS QUALIFICATION

Terms qualification changes to meet this program immediately.

MOVE UP ORDER

Dealer can increase both terms and discounts by increasing orders over the previous Calendar Years qualification. This is not retro-active to any previously invoiced products, only those moving forward.

QUALIFICATION

Qualification under 2017 Pre-Season Program for Discounts honored through December 31, 2018.

FOUR QUALIFICATION LEVELS

Choose the best to fit your business.

GENERAL TERMS AND CONDITIONS

2018 YEAR AROUND BOOKING PROGRAM

- The 2018 Year Around Booking Program is available to qualified RhinoAg dealers only.
- Dealer account must be current to be eligible for 2018 Year Around Booking Program and re-order programs.
- Orders are for immediate shipment at company convenience.
(BTL Level exceptions, see lower left)
- Order volume is cumulative during the program period for establishing qualification levels for 2019.
- Terms and discounts are not retroactive for product already shipped.
- Payment is due for products when sold, or on final due date, whichever comes first.
- Refused shipments will be subject to 20% restocking charge.
- Cancellations are subject to cancellation fees and will be deducted from Qualification Levels, Terms and Conditions.
- Multiple dealer locations count as one for qualification.
- Minimum weight for orders specified company truck delivery is 1,000 lbs. per facility
(In order to receive posted freight rates from RhinoAg.)
- RhinoAg reserves the right to implement temporary commodity and/or fuel surcharges where applicable.
- RhinoAg reserves the right to change, cancel, limit quantities or discontinue the program at any time.

WELCOME

NEW 2018 DEALER PROGRAM

\$30,000 | NEW DEALER

UNITS	TRADE DISCOUNT	ADDITIONAL DISCOUNT	MULTIPLIER	DELIVERY	TERMS FROM INVOICE DATE
RHINO PRODUCTS	20%	15%	0.680	Immed.	6 Months (Next 10th Prox)
QUICKE LOADERS	20%	22%	0.624	Immed.	6 Months (Next 10th Prox)

Orders at 1st Net. Prices are those in effect at time of order.

\$50,000 | NEW DEALER

UNITS	TRADE DISCOUNT	ADDITIONAL DISCOUNT	MULTIPLIER	DELIVERY	TERMS FROM INVOICE DATE
RHINO PRODUCTS	20%	20%	0.640	Immed.	9 Months (Next 10th Prox)
QUICKE LOADERS	20%	22%	0.624	Immed.	9 Months (Next 10th Prox)

Orders at 1st Net. Prices are those in effect at time of order.

ADDITIONAL REQUIREMENTS | NEW DEALERS

- SIGNAGE** 50% Co-op on a RhinoAg Signage for Dealership
- \$500** Instant Co-op Marketing to promote your dealership and RhinoAg
- \$250** Access to "Premier Member" marketing campaign for 1 year.

2018 NEW DEALER PROGRAM HIGHLIGHTS

QUALIFICATION

Qualification under 2018 New Dealer Program determines discounts, honored through 1 Year from date of contract.

TWO QUALIFICATION LEVELS

Choose the best to fit your business.

DATING TERMS

Up to (9) months from date of invoice.

QUALIFYING PERIOD

January 1, 2018 to December 31, 2018.

MOVE UP ORDER

Dealer can Move Up Order to improve discounts and terms.



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